



Medacta

Investor Presentation

*SUSTAINABLE INNOVATION, WORLD-CLASS SURGEON EDUCATION,
AND AN UNWAVERING COMMITMENT TO IMPROVING PATIENT OUTCOMES*



March 2026

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Medacta

Swiss Company – Global Partner



Beyond the ordinary

We have a unique and compelling story to tell





Our vision resulted from my own experience as a patient: passion, innovation and medical education to create solutions and services that improve care and return patients to a life free from pain and disability.

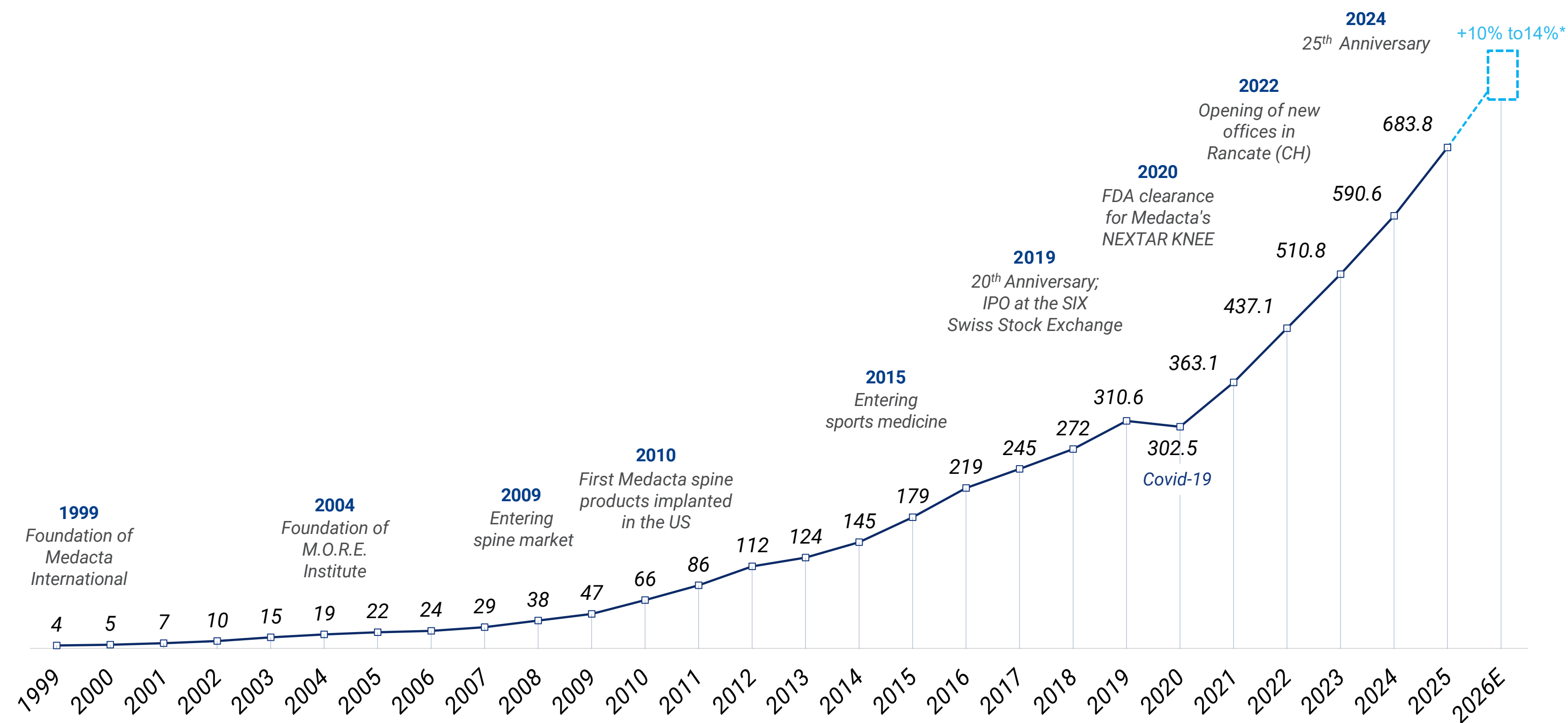
Alberto Siccardi
Founder, President, Patient



Medacta's unique history: founded by a patient

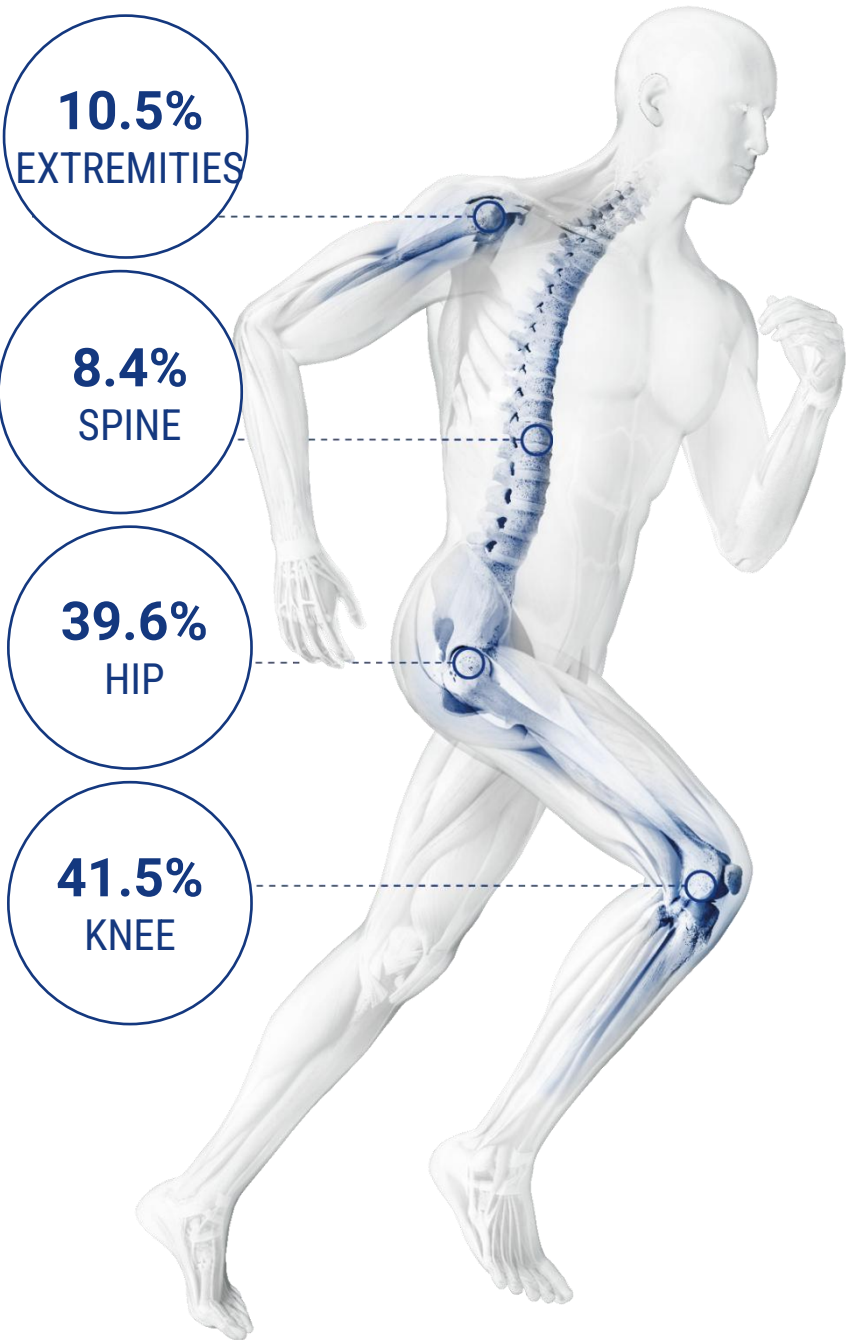


Outstanding revenue acceleration since foundation

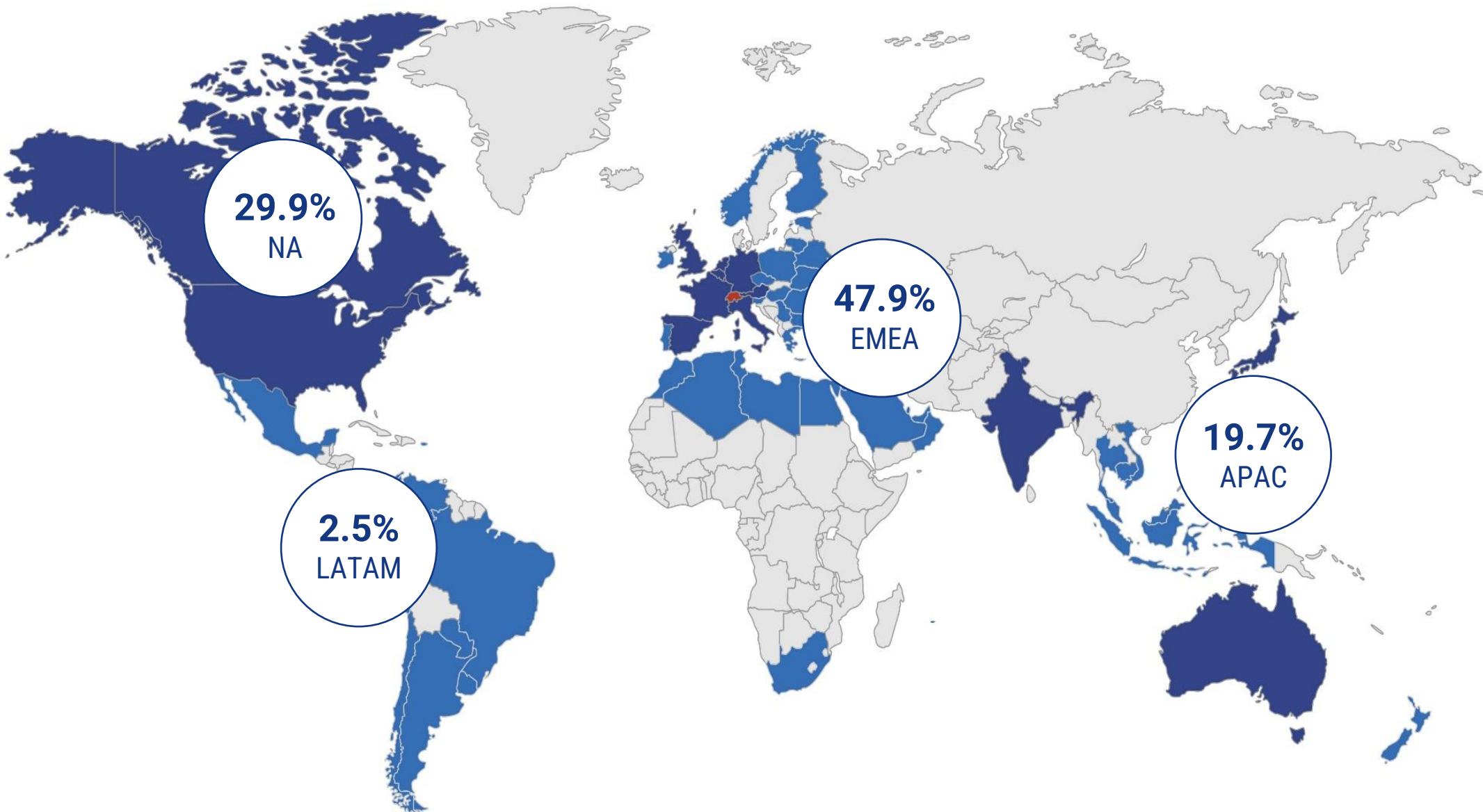


Revenue distribution

Revenue distribution* by business line

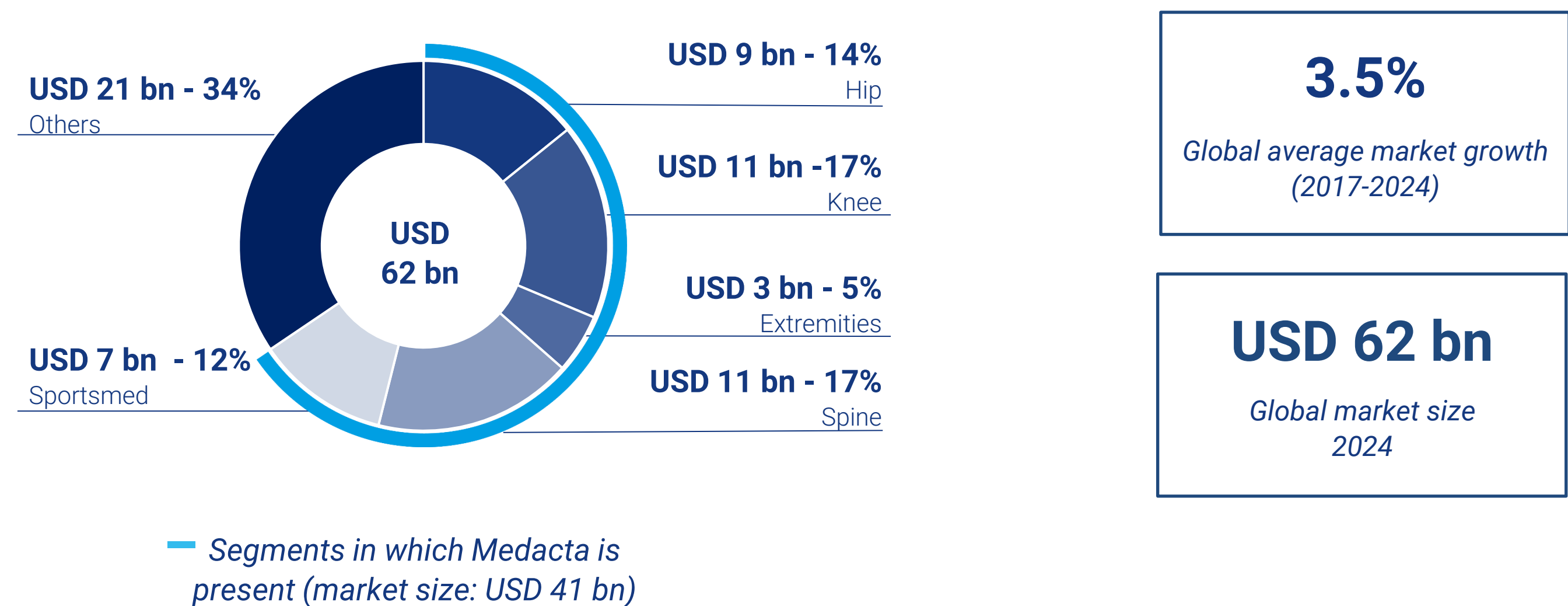


Revenue distribution* by geography



Diversified portfolio in global ortho market

Global orthopaedic market 2024*



Medacta's success pillars for above-market growth

1

Differentiating innovations

*with aim to improve patient outcomes
& healthcare sustainability*

2

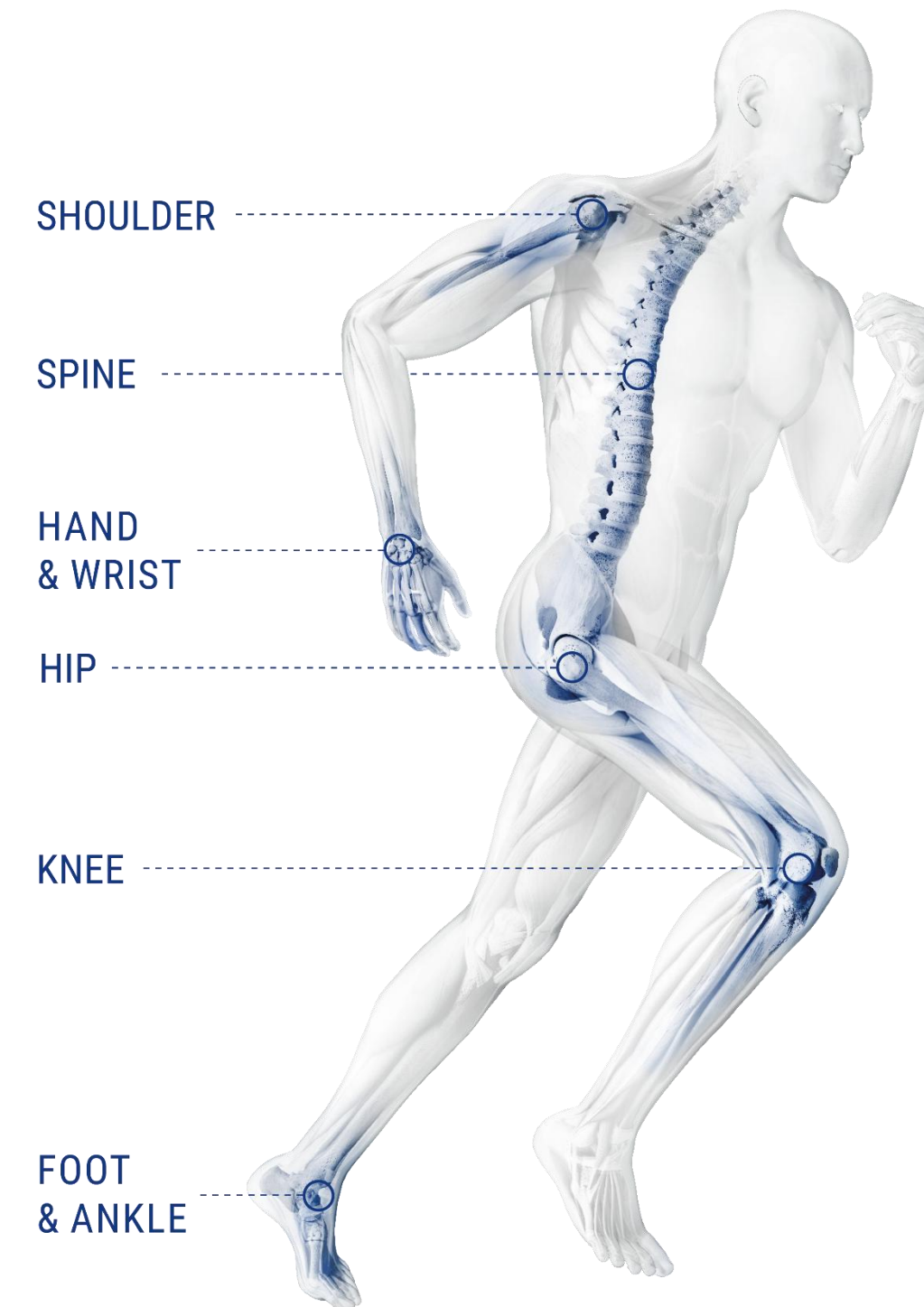
Education and personalized training of surgeons

*thereby acquiring new surgeons
across all business lines*

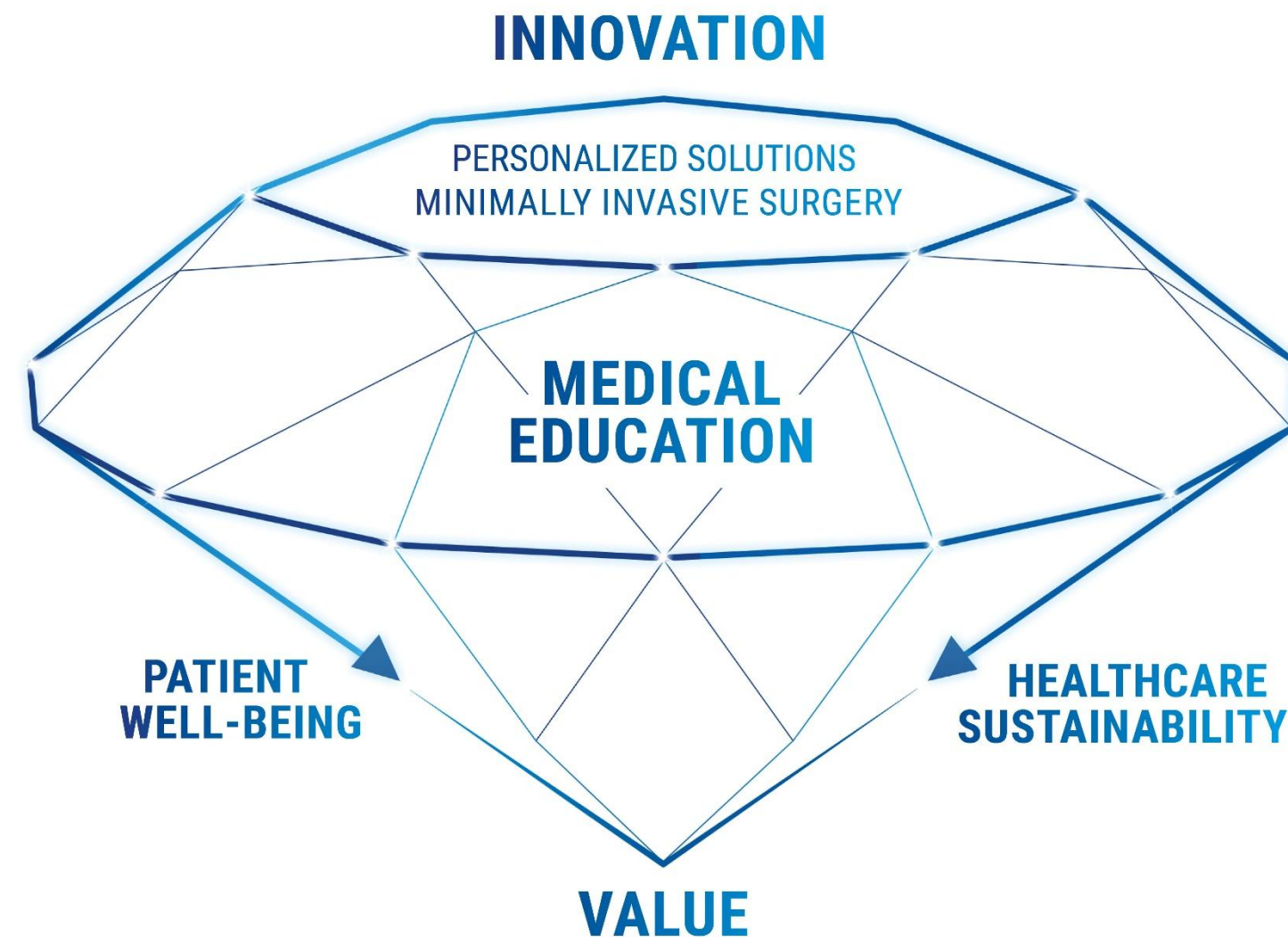
3

Team expansion

*to increase network of surgeons
& foster further growth*



Medacta's innovation diamond



Differentiating innovations

- *Requiring close partnership and exchange with surgeons*
- *Need for strong and unparalleled R&D know-how*

Medical education

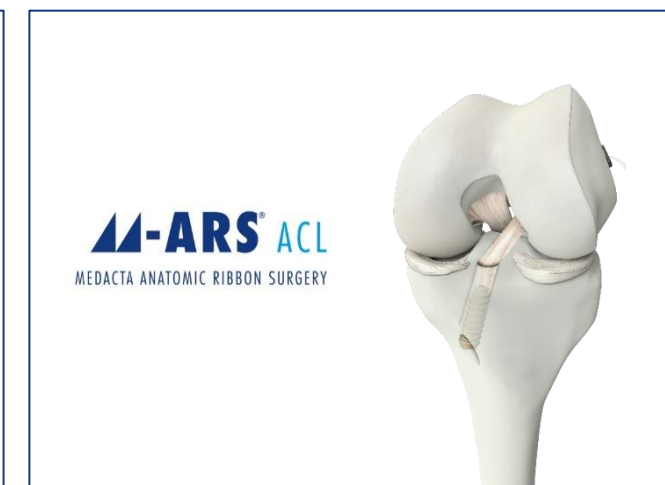
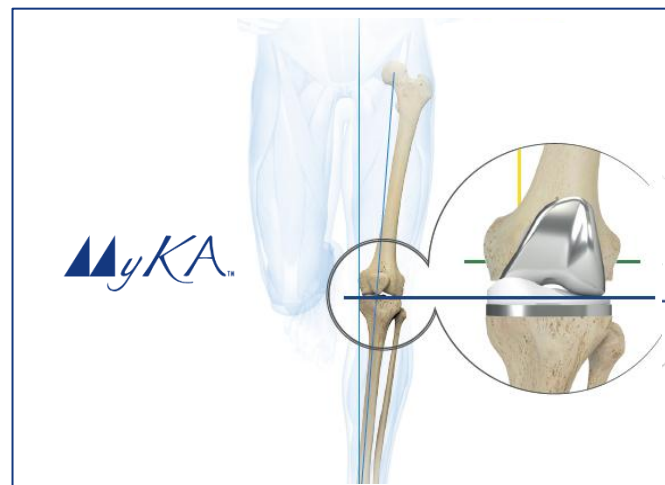
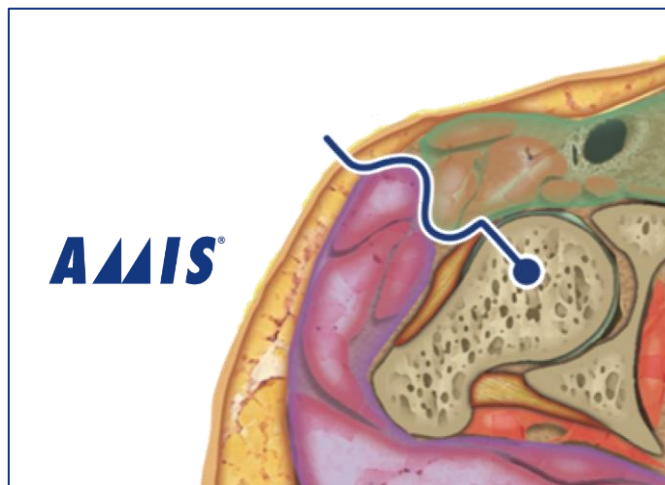
- *Supporting surgeons to apply Medacta's differentiating innovations to improve patient outcomes and benefit healthcare systems*

Medacta's goal

Uniting

- *Unmet medical needs*
- *Minimally invasive techniques*
- *Differentiating implants*
- *Specialized instruments*
- *Cutting-edge technologies*

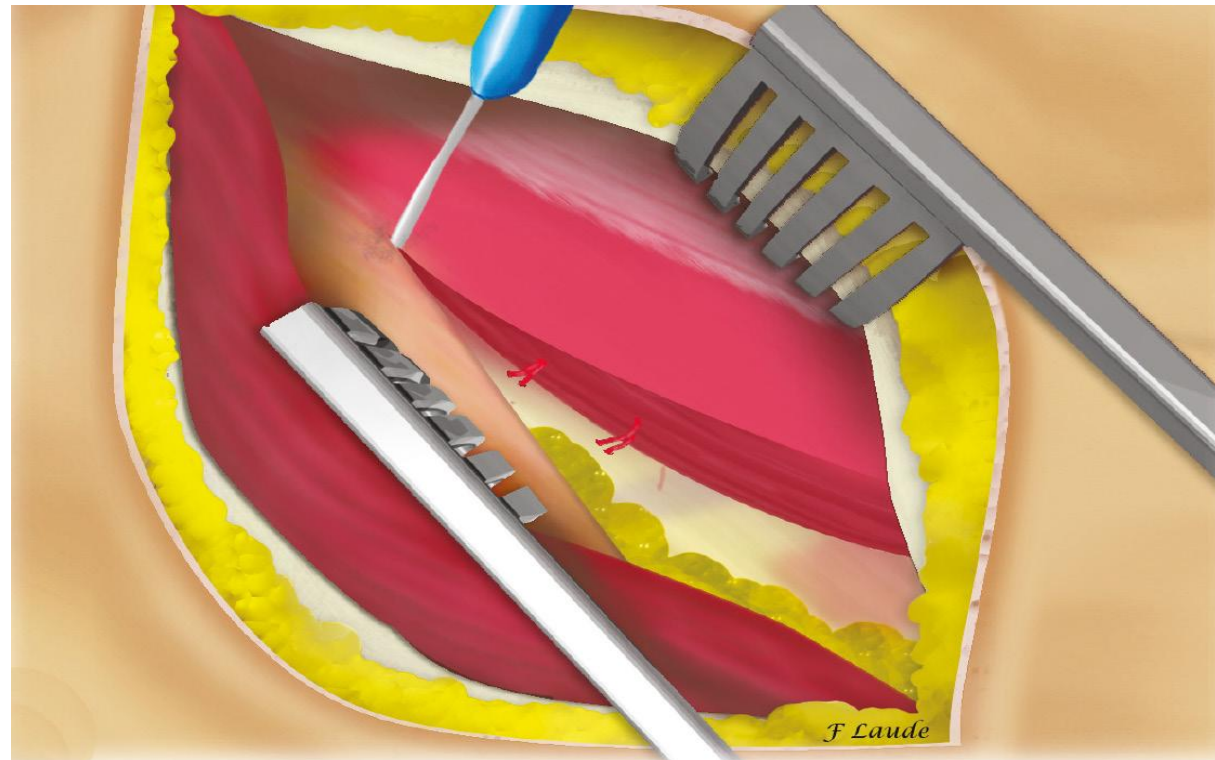
to improve patient outcome & increase healthcare system sustainability



MYSOLUTIONS
PERSONALIZED ECOSYSTEM

Minimally invasive techniques & personalized solutions

Minimally invasive techniques



More than 80% of Medacta's hip implants are positioned using AMIS (Anterior Minimally Invasive Surgery)*

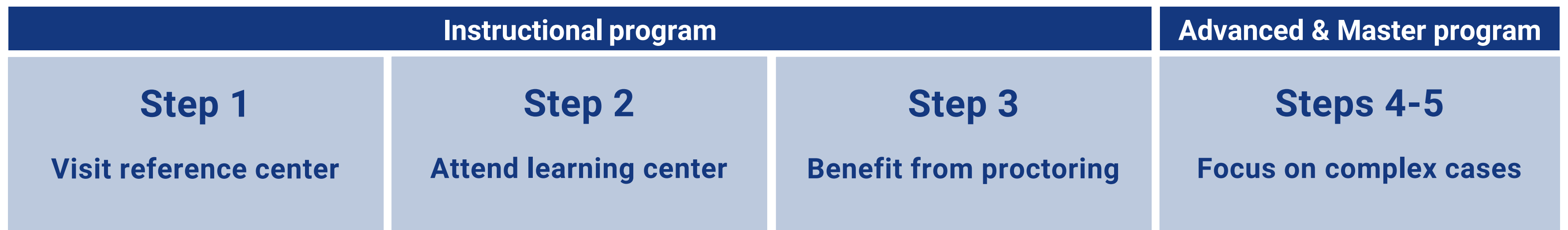
Personalized solutions



*Ca. 40% of Medacta's implants** are positioned using MySolutions Personalized Ecosystem.*

Medacta's medical education – a key differentiator

- *Offering surgeons personalized education programs worldwide*
- *Enabling surgeons becoming proficient with Medacta's differentiated innovative products, techniques, and technologies*
- *More than 800 reference and learning centres globally*
- *M.O.R.E. Institute* – international platform for surgeons to share experience, learn and network*



Medacta's medical educational activities in 2025



675

Reference Centres

140

Learning Centres

4'000

*Surgeons attending
educational activities**



Strong financials



Highlights – Full Year 2025 Results

Revenue in EUR

683.8 m

18.5 % growth in c.c.*

*Adjusted EBITDA margin***

29.0 % in c.c.*

27.9 % in EUR

Adj. EBITDA of EUR 190.8 m

rise of 19.1% yoy

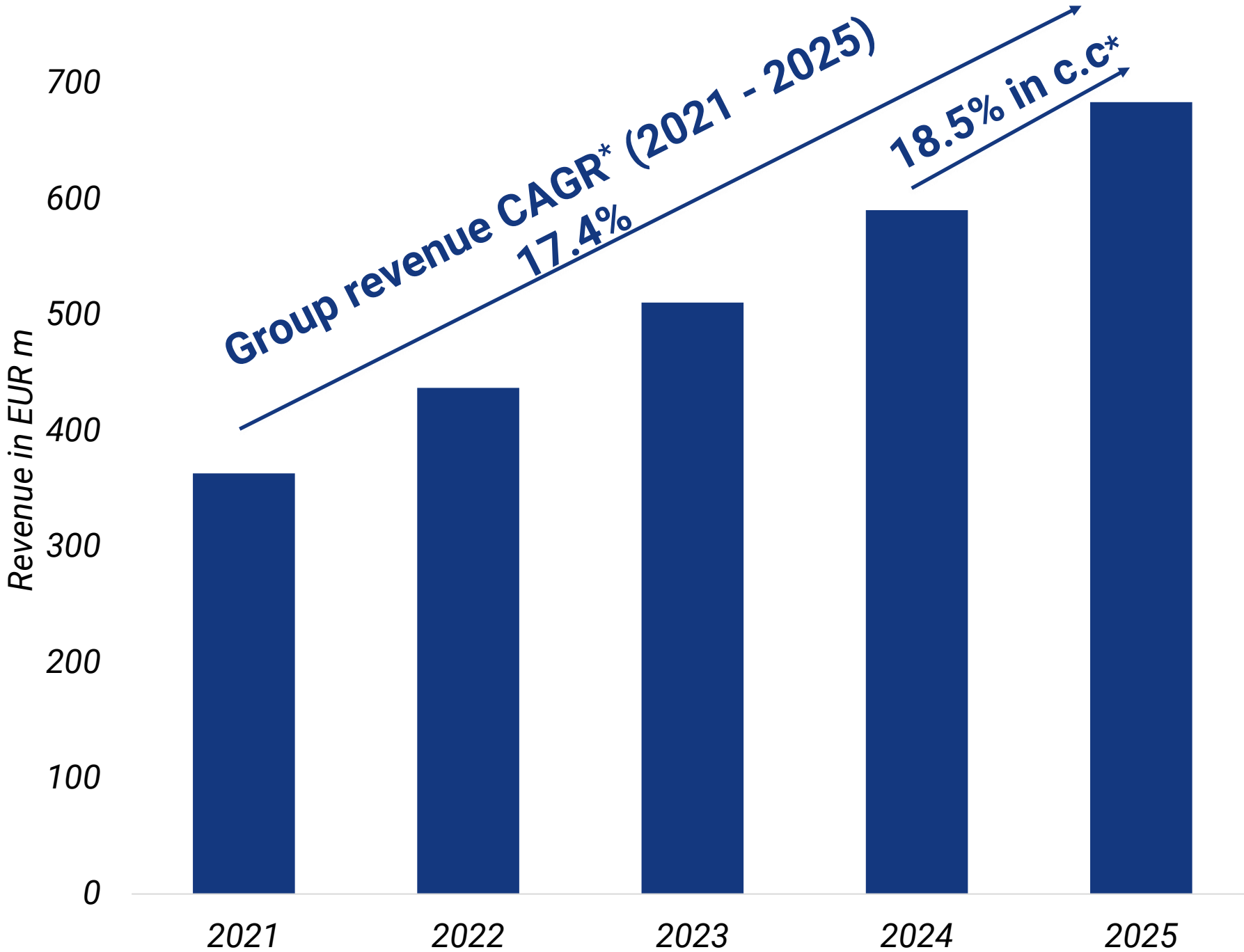
Net profit of EUR 95.5 m

*increase of 31.0 % yoy, or
14.0 % of revenue*

**Proposed dividend of
CHF 1.10 per share**

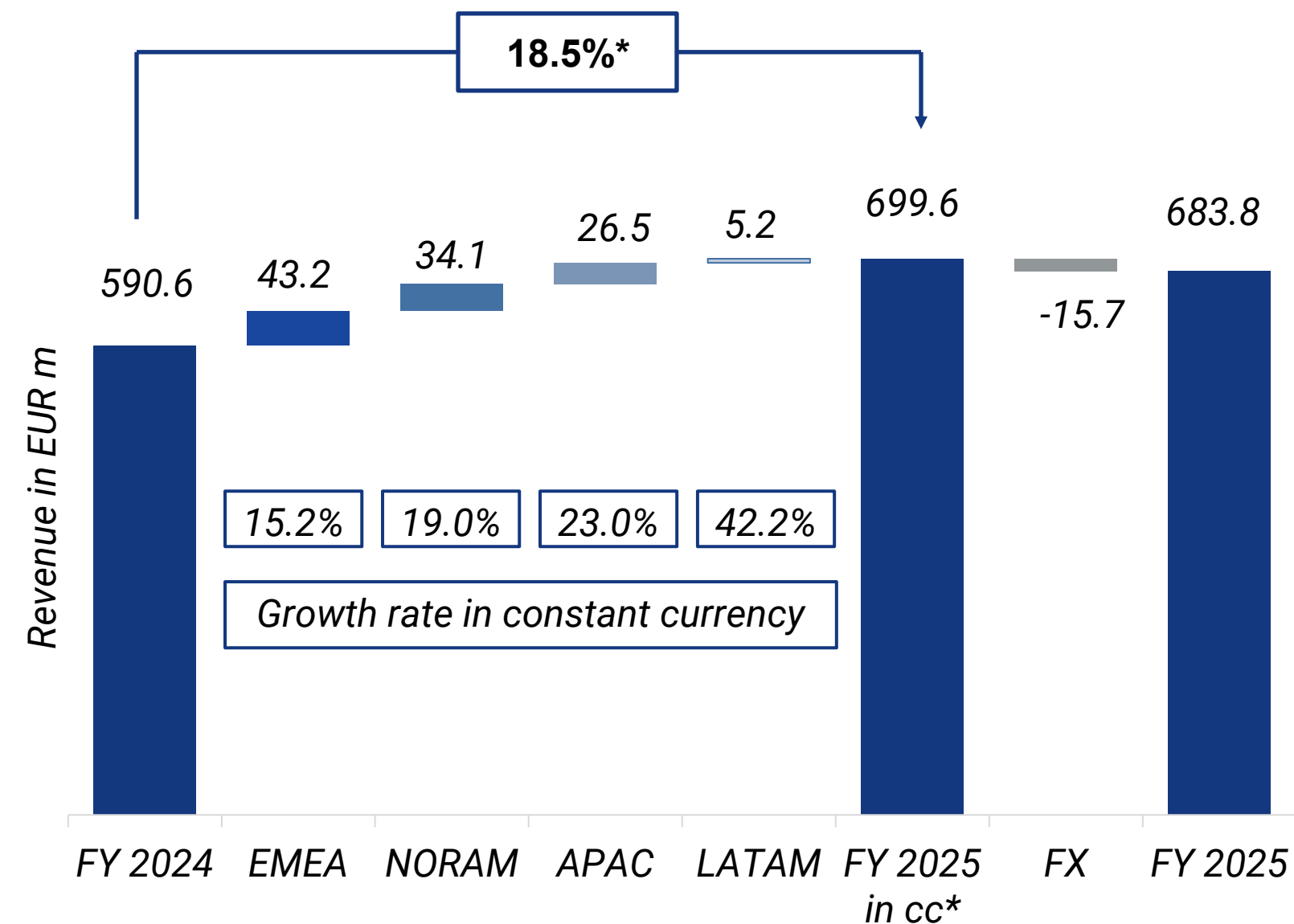
increase of 59.4% yoy

Continued high teens revenue growth

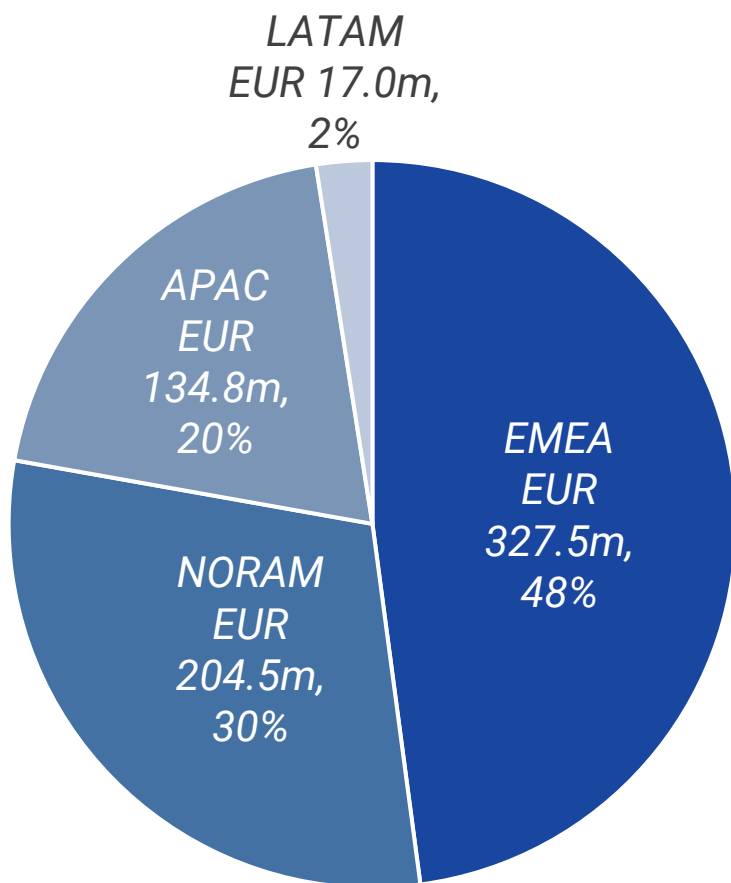


- FY 2025 revenue growth* of 18.5% yoy
- Outgrowing market** by 4.3x
- Revenue CAGR* (FY 2021 - FY 2025) of 17.4%

Substantial growth across all geographies

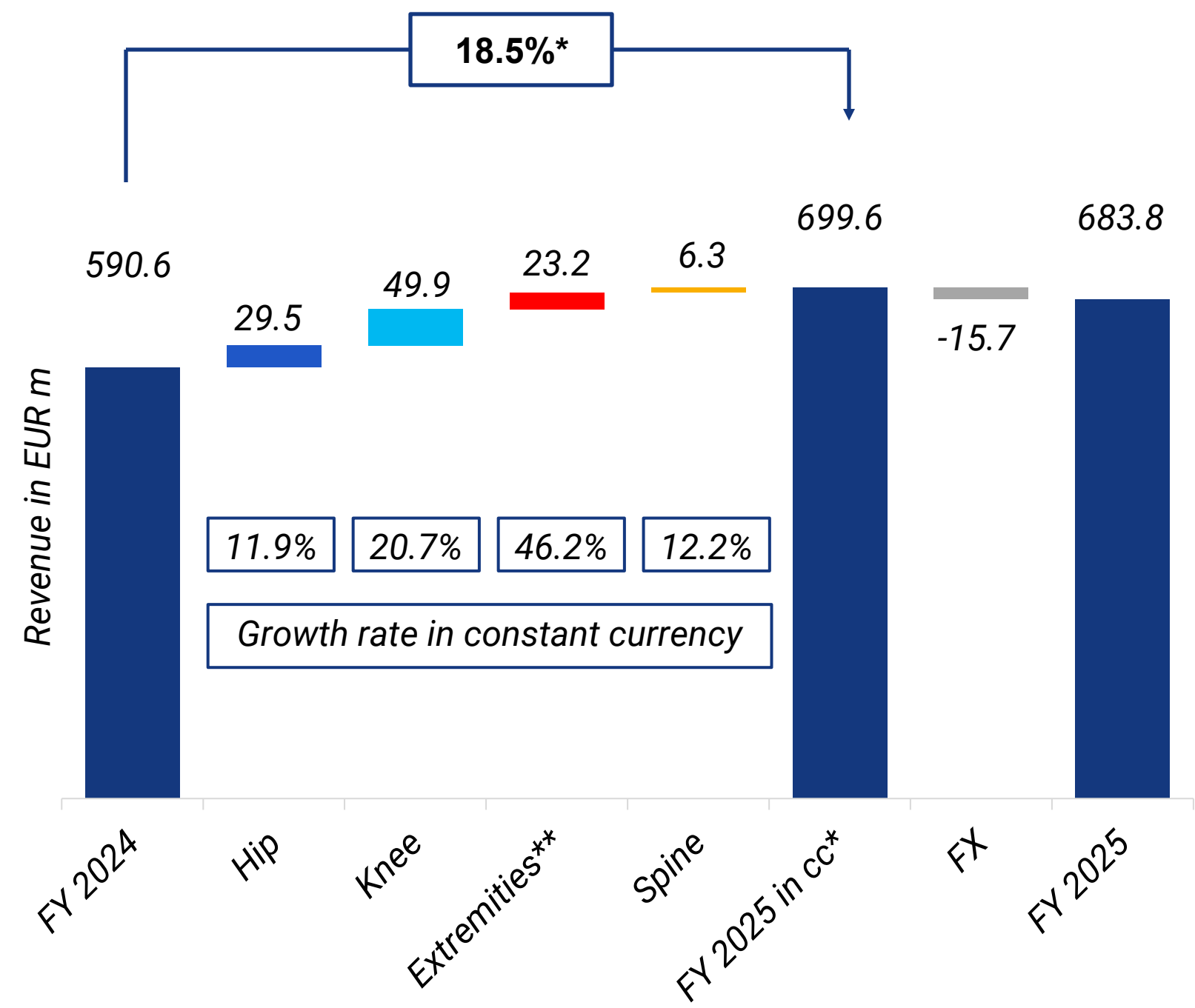


FY 2025 geographic revenue distribution

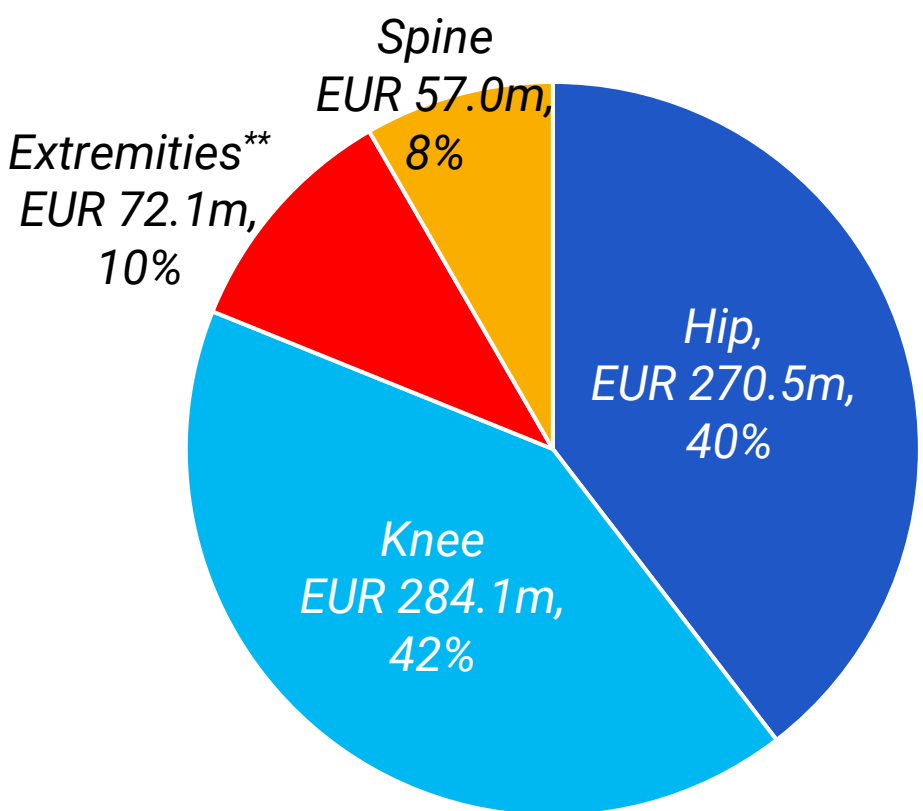


- NORAM: growing almost 4x above market 2025E** yoy; APAC: 11.5x above market 2025E** yoy
- EMEA: outstanding mid-teens growth reflecting almost 2.5x above market growth 2025E** yoy
- LATAM: growing more than 40% yoy reflecting almost 9x above market growth 2025E** yoy

Excellent above-market growth across all business lines

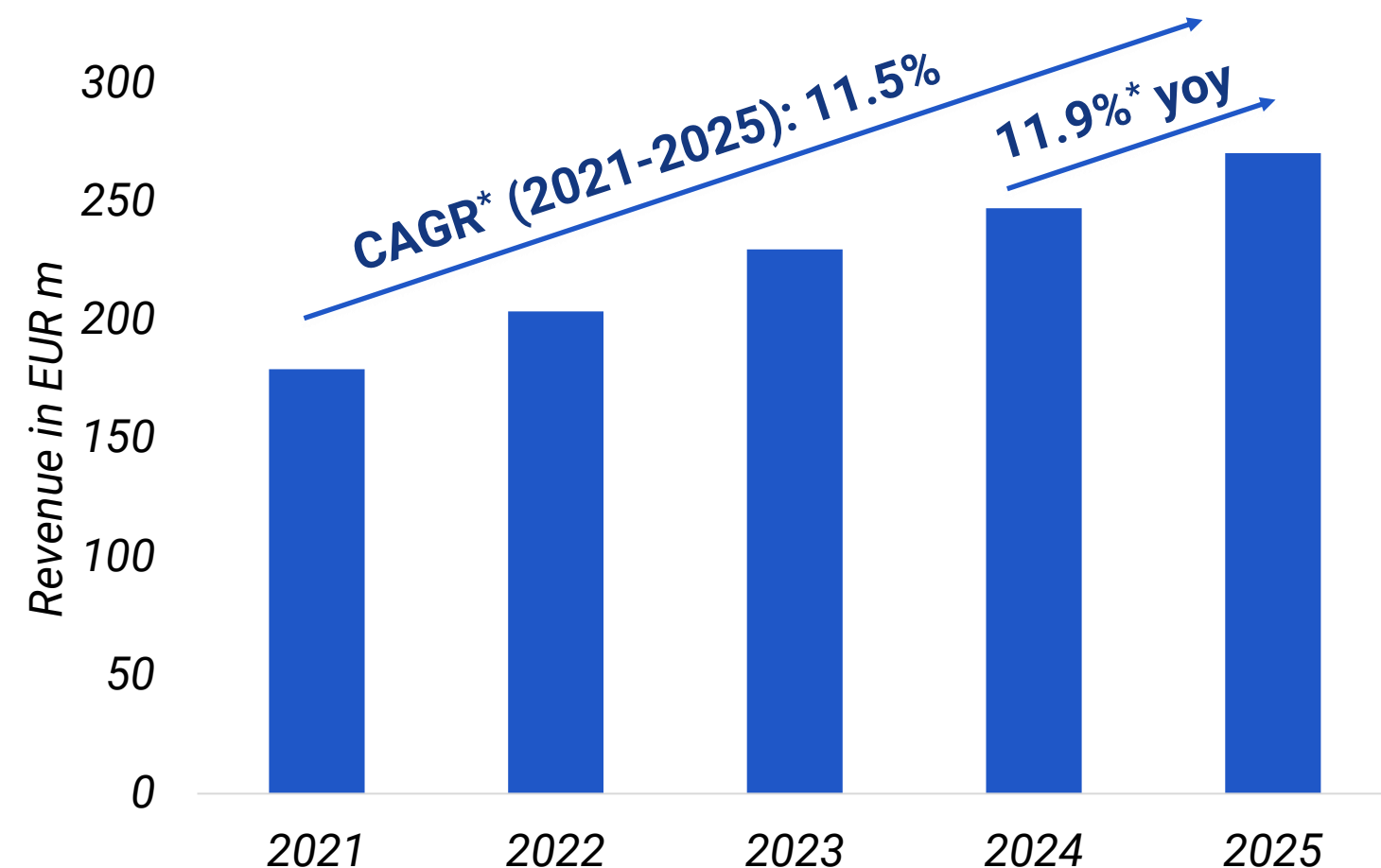


FY 2025 revenue distribution by business line



Notes
* In constant currency
** Extremities includes Shoulder and Sportsmed

Continued double-digit growth in Hip

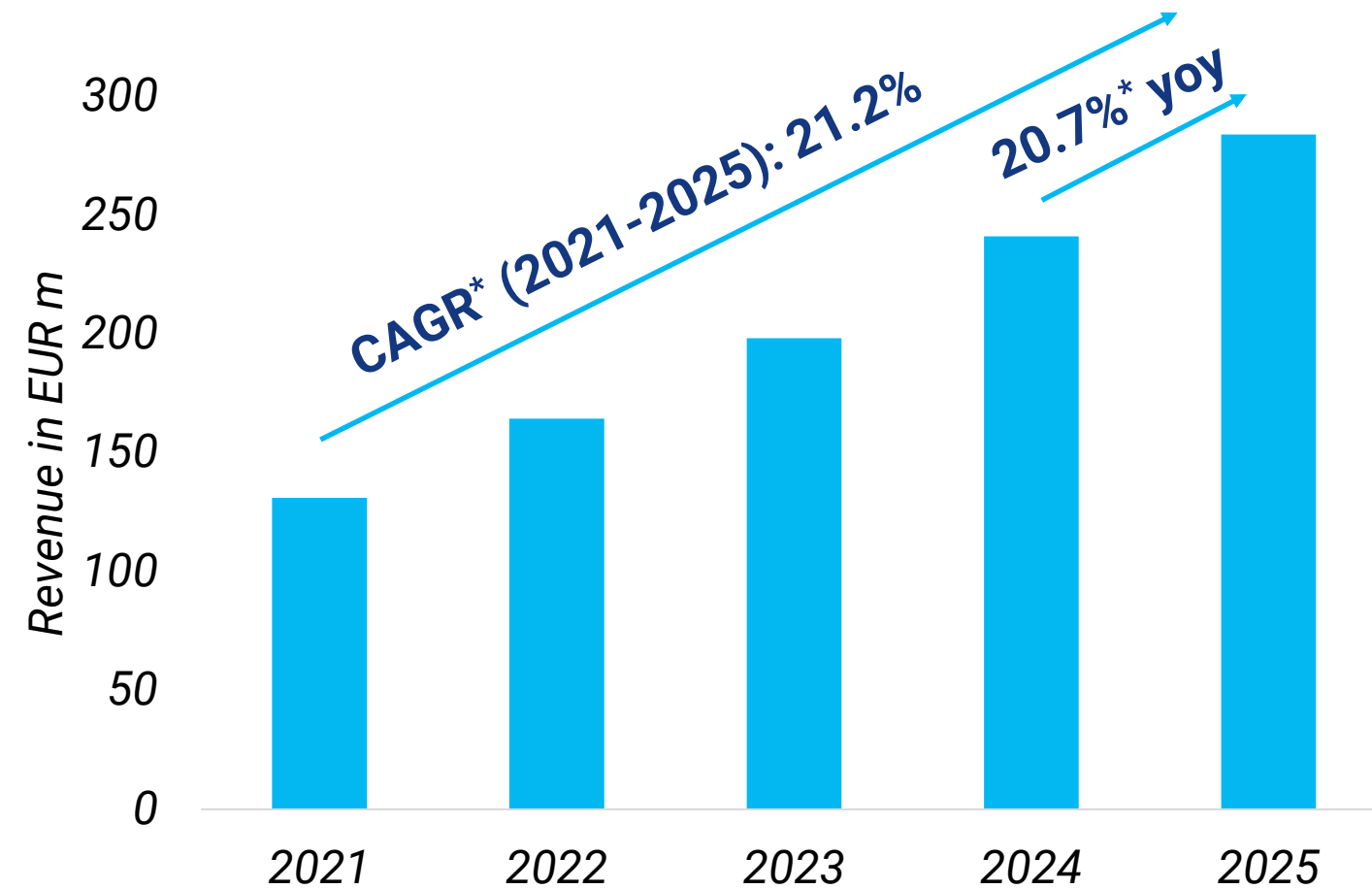


Hip – FY 2025

- Growth mainly attributable to Medacta's Anterior Minimally Invasive Surgery (AMIS) platform
- Outstanding growth in APAC and NORAM
- Almost 3 x above-market growth 2025E** yoy

AMIS[®] Experience
ANTERIOR MINIMALLY INVASIVE SURGERY
IN HIP REPLACEMENT

Excellent expansion in Knee

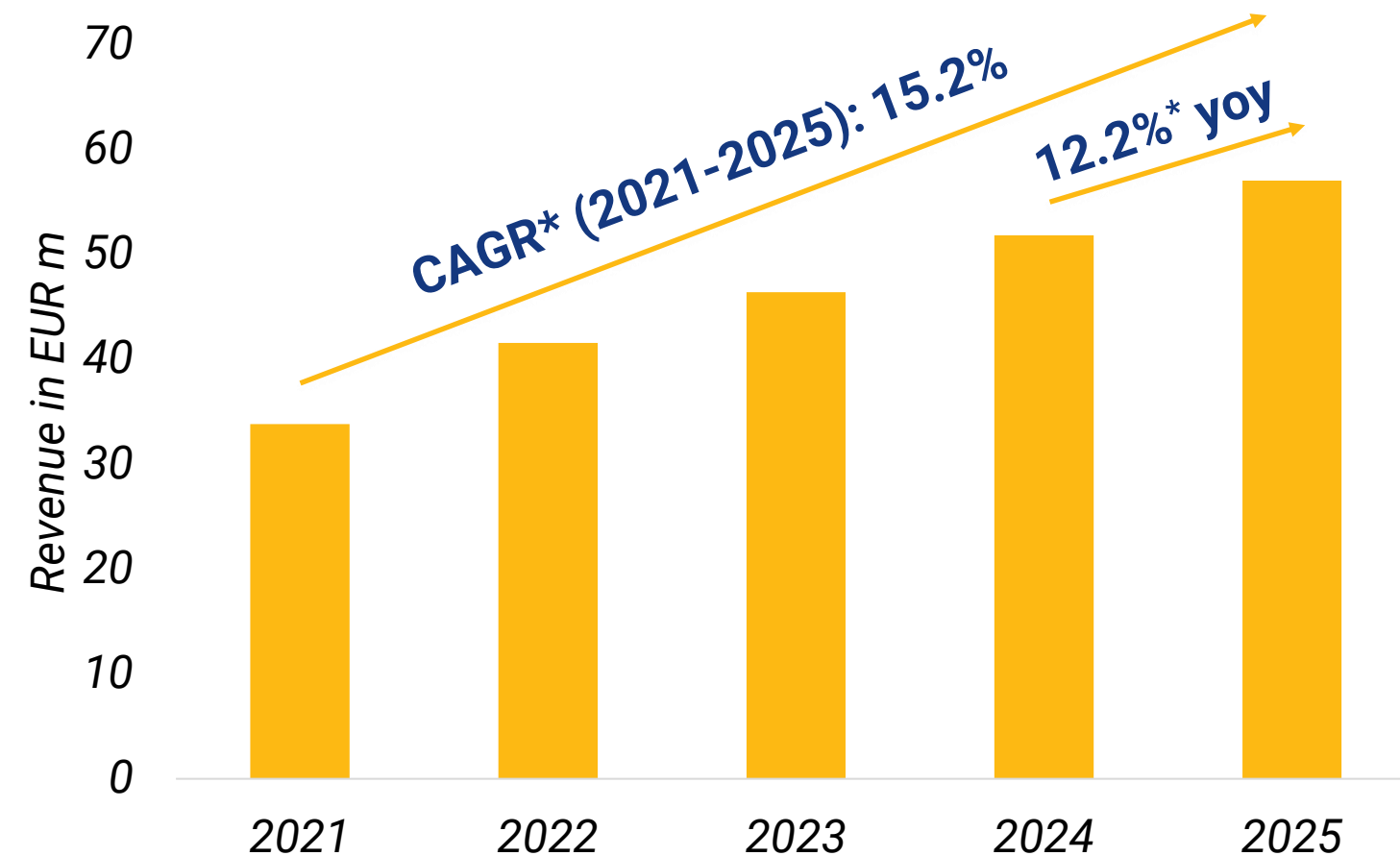


Knee – FY 2025

- Outstanding performance due to GMK SpheriKA and MyKA, Medacta's personalized Kinematic Alignment platform
- NORAM and EMEA grew in low twenties, closely followed by APAC
- 4.6x above-market growth 2025E** yoy



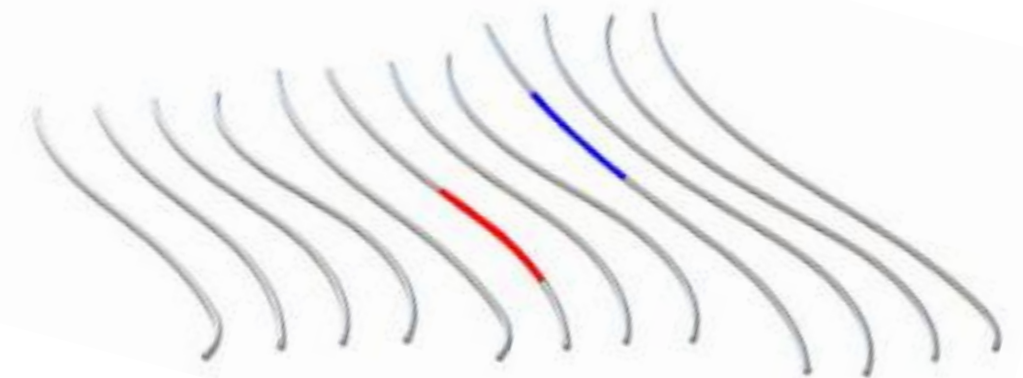
Outstanding growth in Spine



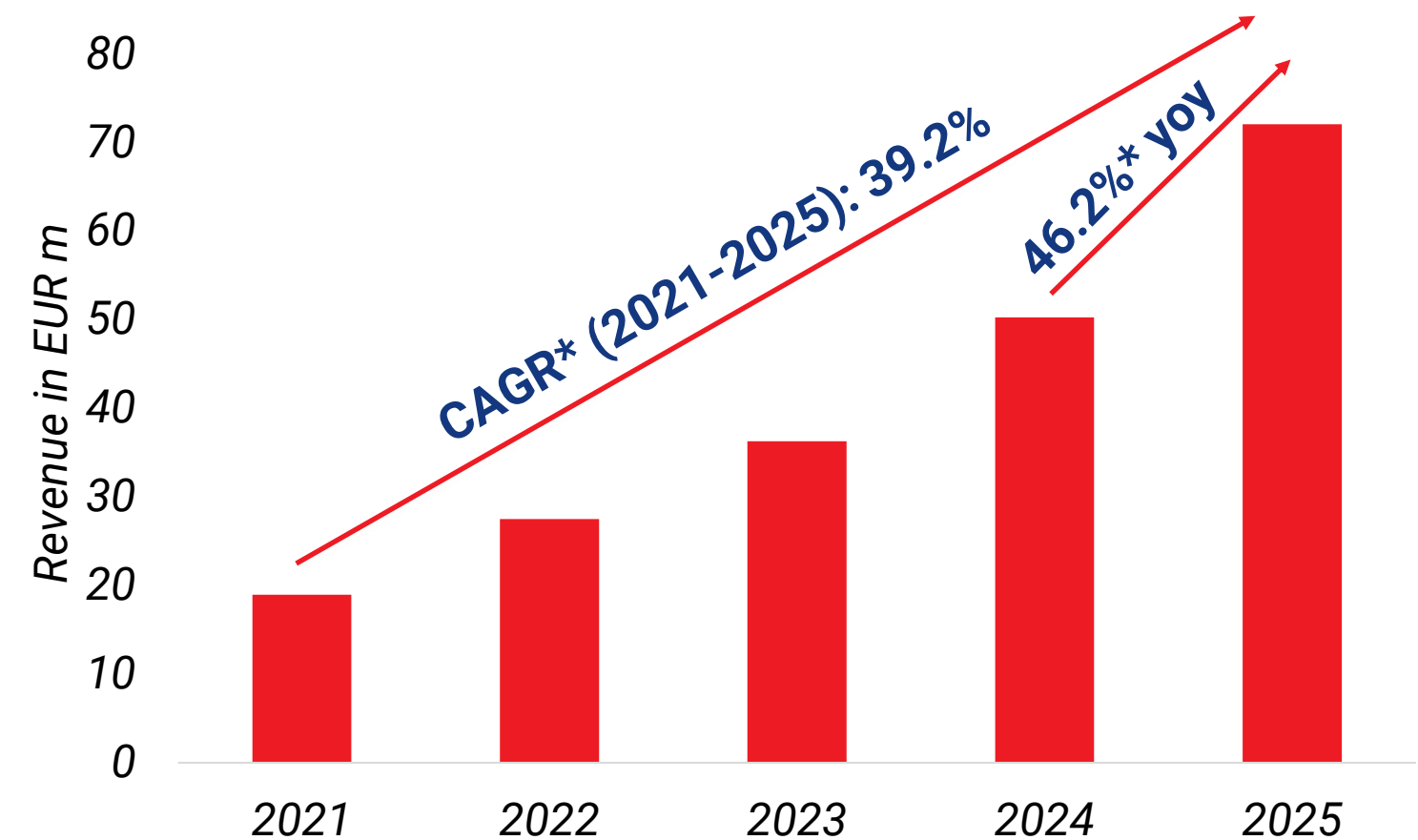
Spine – FY 2025

- Solid revenue growth strongly supported by Medacta's technologies, particularly by NextAR Spine and the NextAR Rod Optimizer
- Particularly strong performance in EMEA, followed by APAC
- 3.5x above-market growth 2025E** yoy

Selection of pre-contoured rods

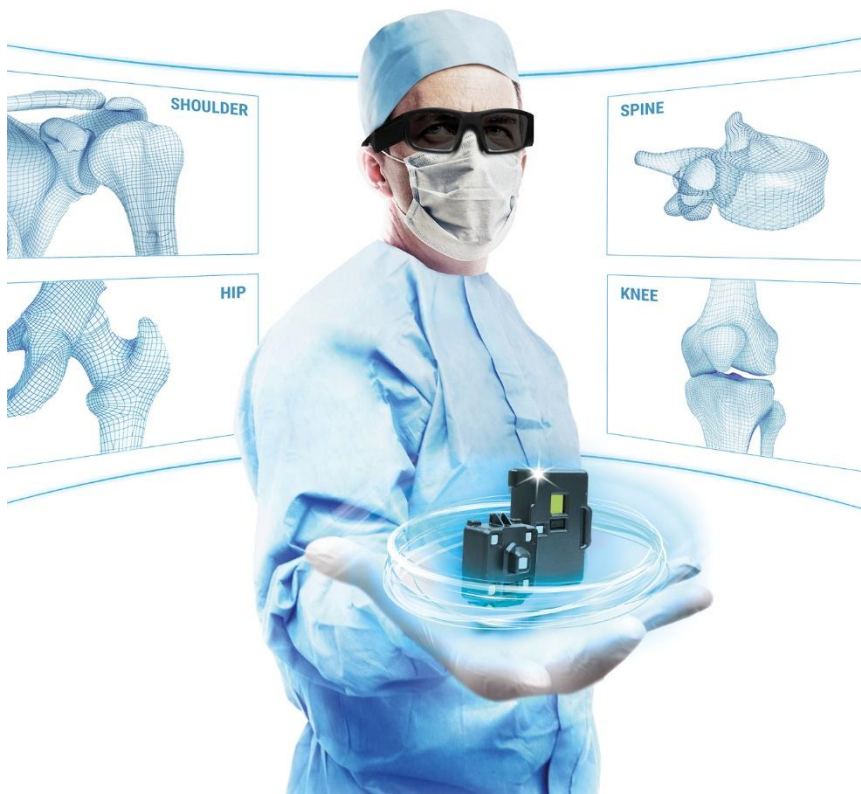


Continued superior growth in Extremities

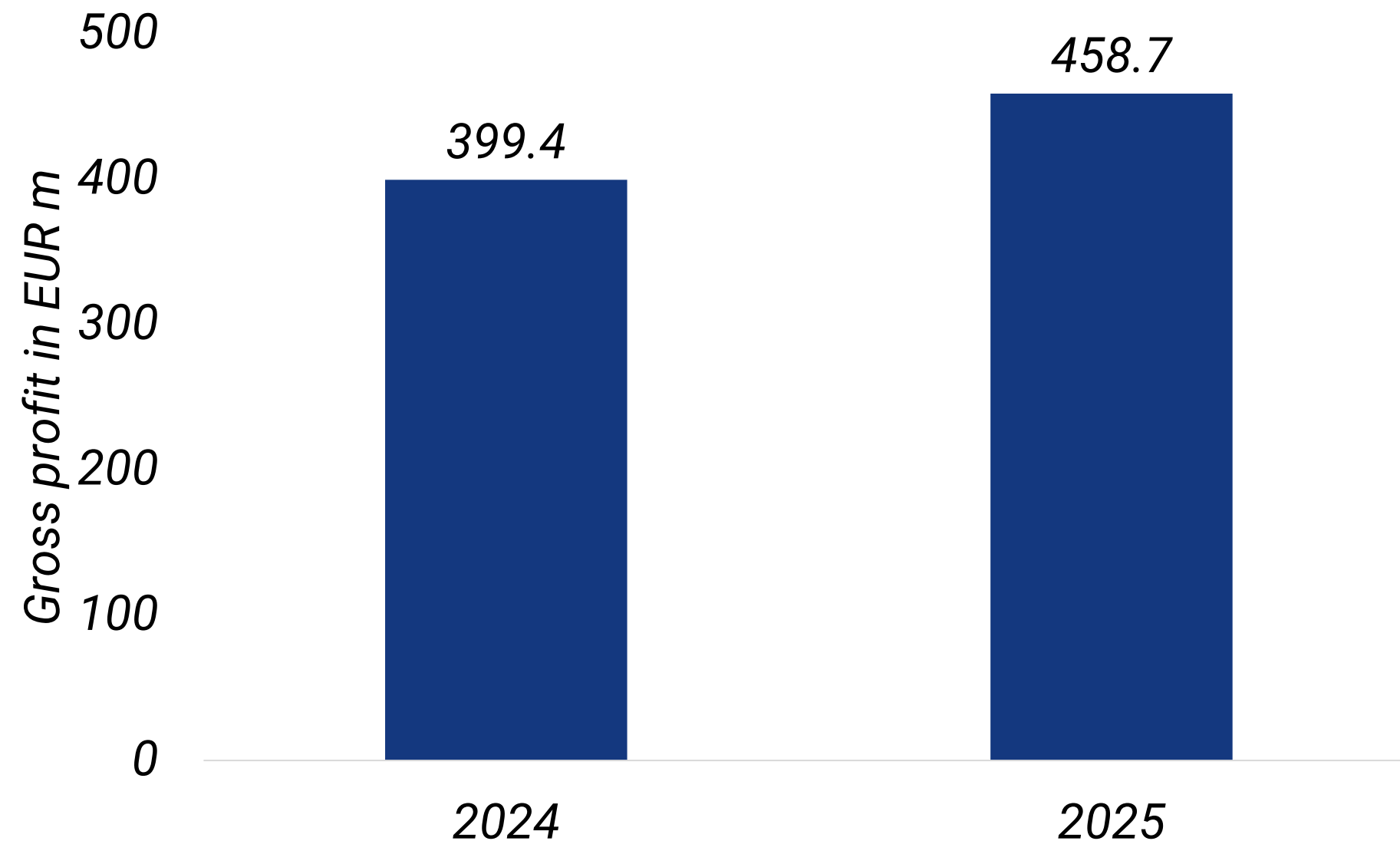


Extremities – FY 2025

- Expansion primarily due to Medacta Shoulder System, supported by advanced technologies such as MyShoulder and NextAR
- Sportsmed portfolio strengthened with acquisition of Parcus
- 3.5x above-market growth 2025E** yoy in Shoulder and more than 3x in Sportsmed (organic)



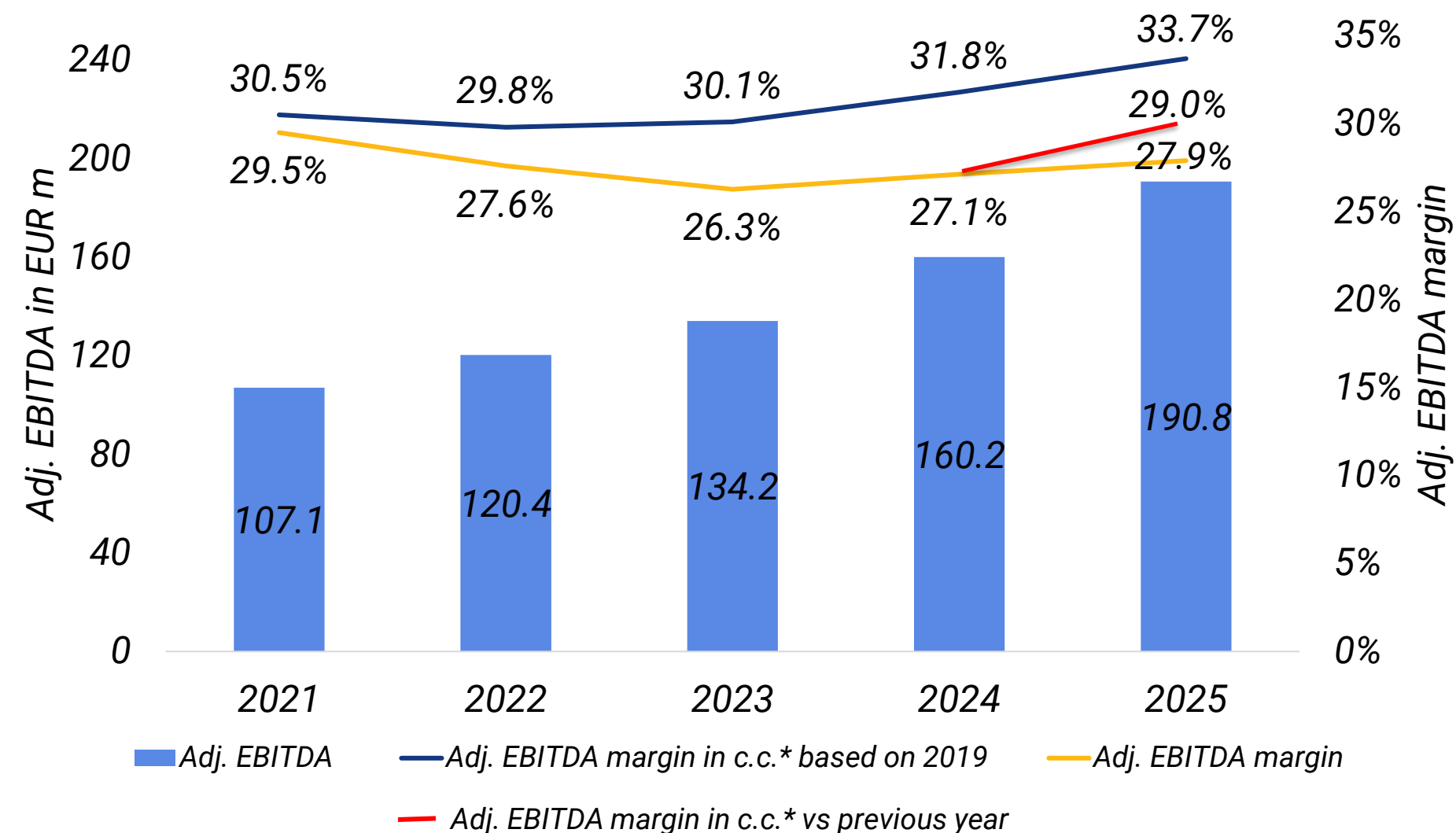
Gross profit rising by almost 15.0%



- Gross profit of EUR 458.7 m vs. EUR 399.4 m in 2024, an increase of 14.8 % yoy
- Gross profit margin was 67.1% compared to 67.6 % the prior year
- The adverse FX impact, causing the softening, was partially offset by operational efficiencies realized

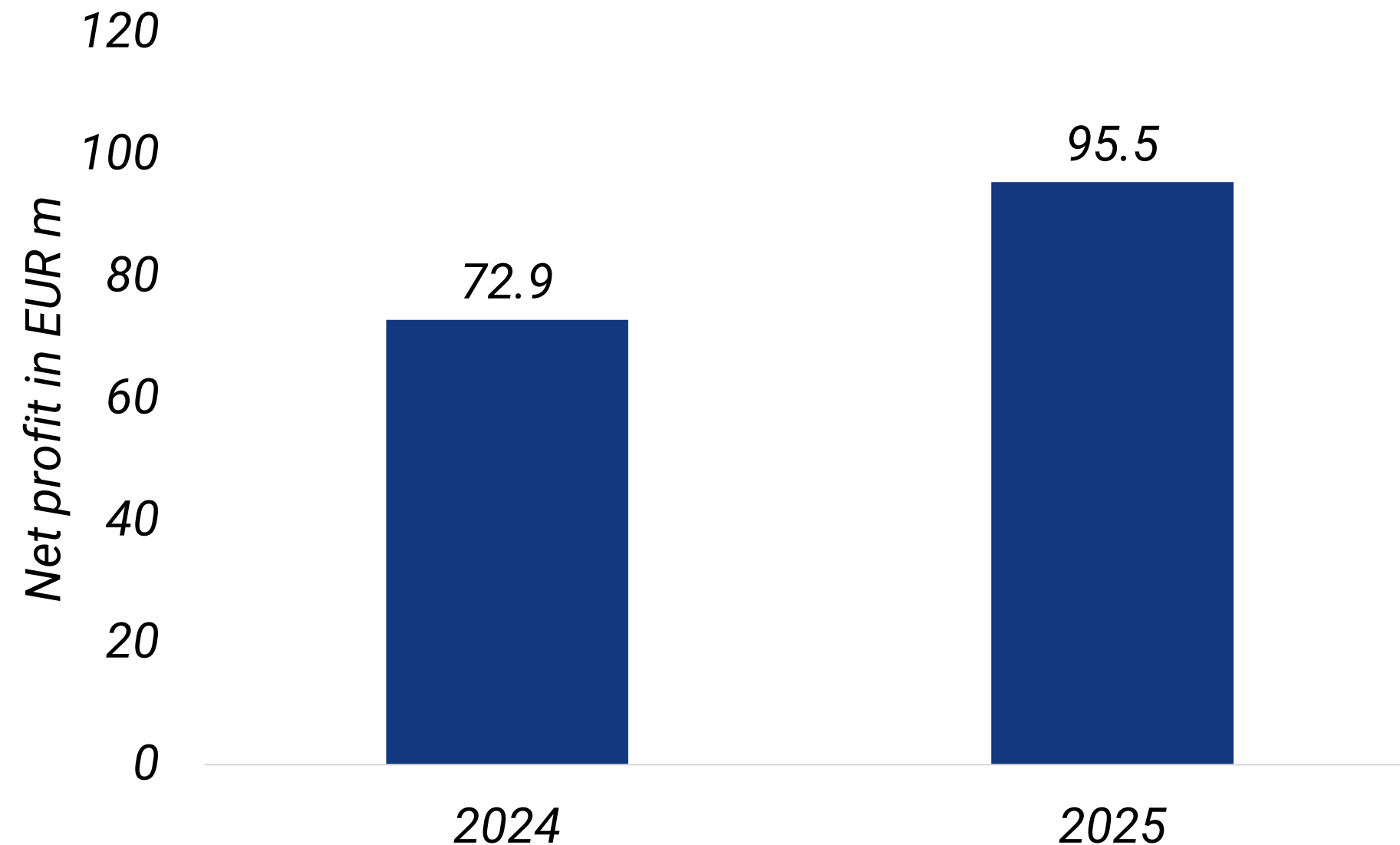
Adj. EBITDA margin* rising to 29.0%

Adj. EBITDA and EBITDA margin in cc* continue to increase



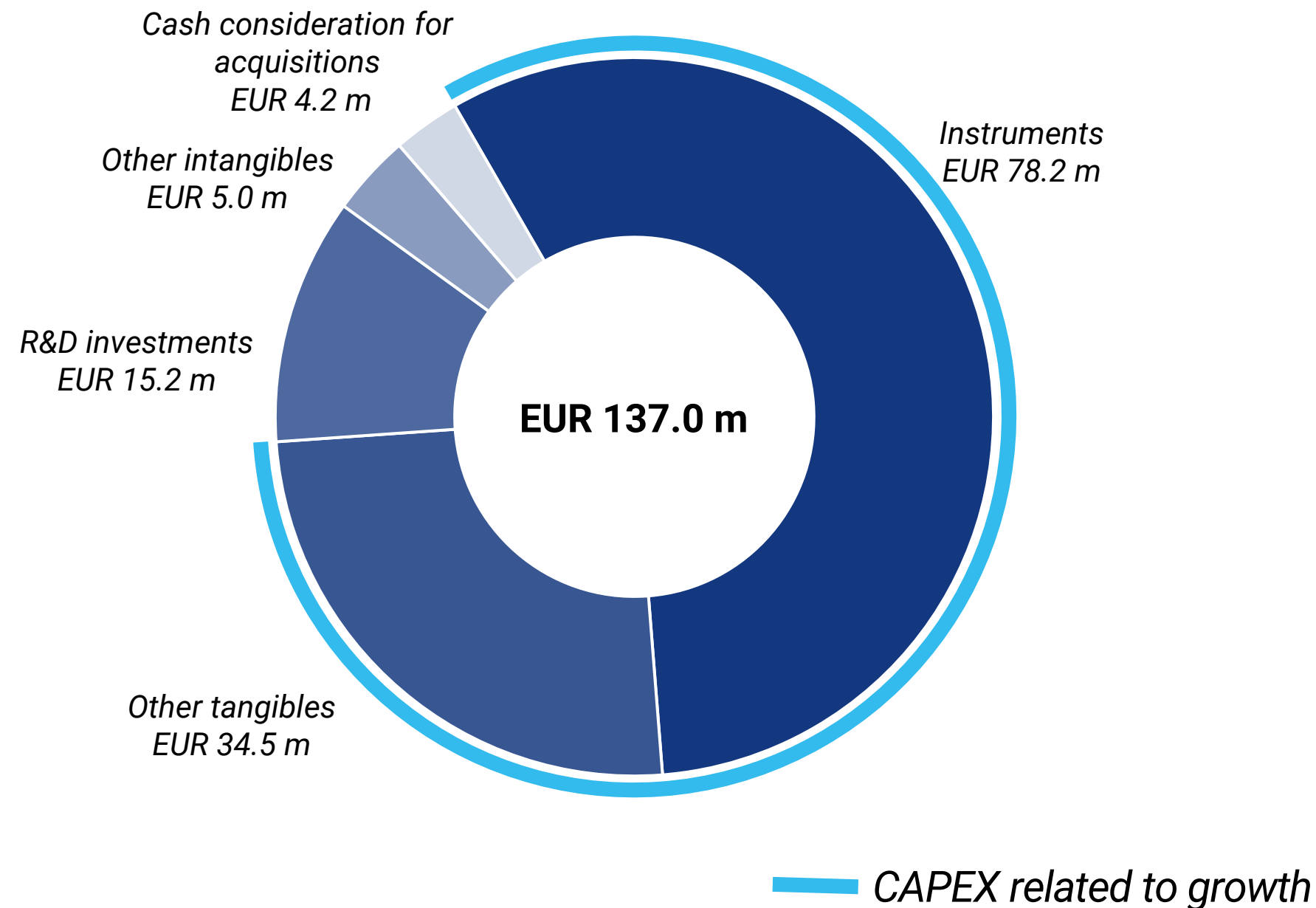
- Adj. EBITDA of EUR 190.8 m compared to EUR 160.2 m in 2024, an increase of 19.1% yoy
- Adj. 2025 EBITDA margin of 29.0% in constant currency vs. 27.1% in 2024
- Adj. EBITDA margin* continued to augment to 33.7% in 2025 from 30.5% in 2021, based on 2019 FX rates
- Reported EBITDA of EUR 201.5 m compared to EUR 156.6 m, up 28.7% yoy

Net profit increasing by 31.0%



- Profit before tax was EUR 115.3 m compared to EUR 87.8 m in 2024, up 31.4% yoy
- Net profit for the period was EUR 95.5 m compared to EUR 72.9 m, up 31.0% yoy
- Net profit margin was 14.0% in 2025 vs. 12.3% in 2024

CAPEX for future growth



- Total CAPEX was EUR 137.0 m as Medacta continues to invest in growth
- Investments in instruments were EUR 78.2 m and other tangibles were EUR 34.5 m; these together are CAPEX for future growth and represent a good 80% of total CAPEX
- Other tangibles are CAPEX mainly related to the expansion and construction of our production and office facilities in Rancate, Ticino (CH) and the new fully automated warehouse in Italy.

Operating cash flow advancing by more than 42%

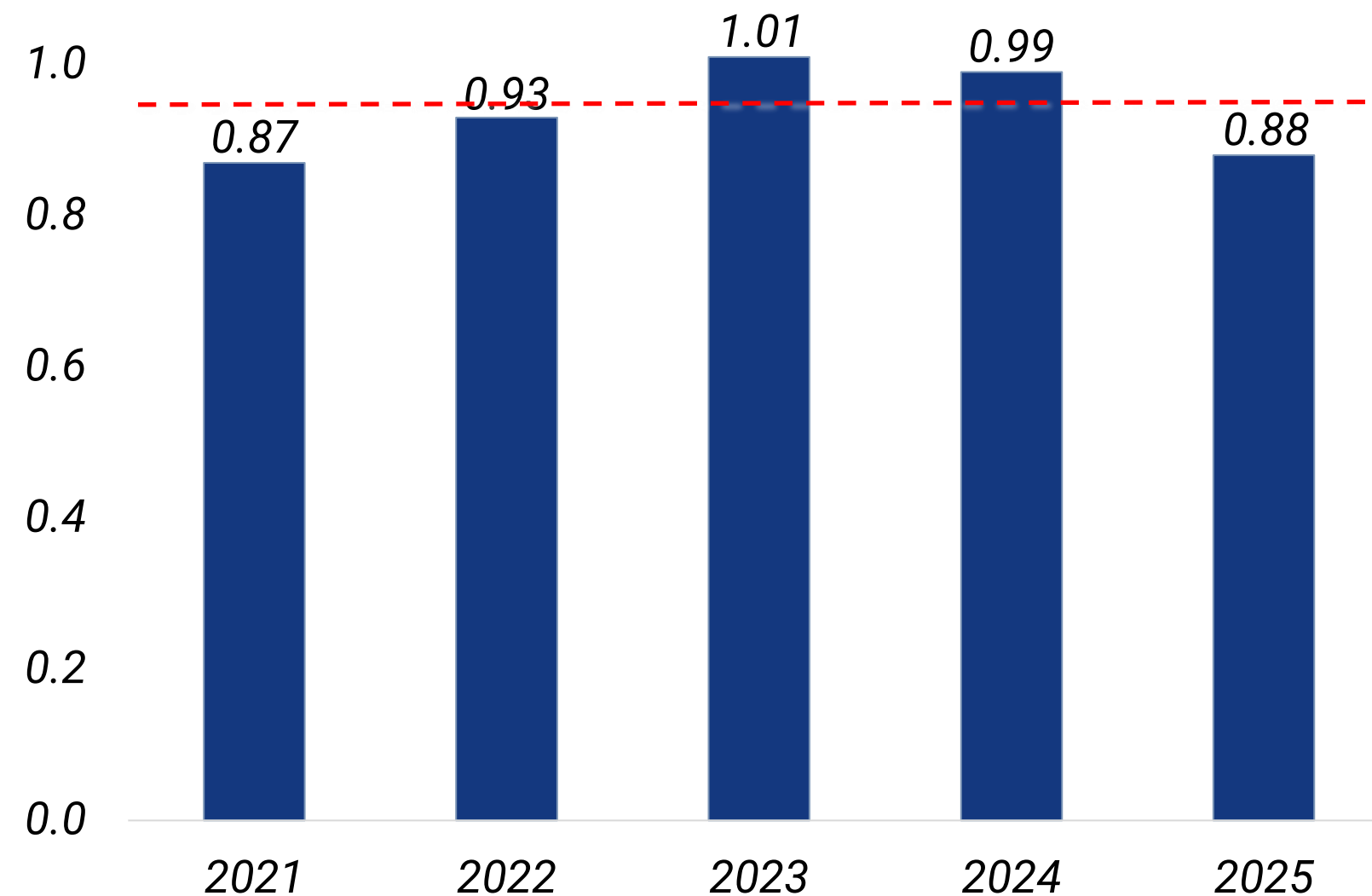
(EUR m)

Cash Flow	2025	2024
Cash Flow from Operating Activities	152.7	107.1
Cash Flow from Investing Activities	(137.0)	(98.9)
Free Cash Flow	15.7	8.3

- Cash flow from operating activities increased by 42.5% to EUR 152.7 m compared to EUR 107.1 m in 2024
- Cash flow from investing activities was EUR 137.0 m vs. EUR 98.9 m in the prior year mainly reflecting a) investments in further surgical instruments following the attraction of more surgeons as well as b) the expansion and construction of our production and office facilities in Rancate, Ticino (CH) and the new fully automated warehouse in Italy
- Free cash flow was EUR 15.7 m compared to EUR 8.3 m in the prior year representing an improvement of almost 90% yoy

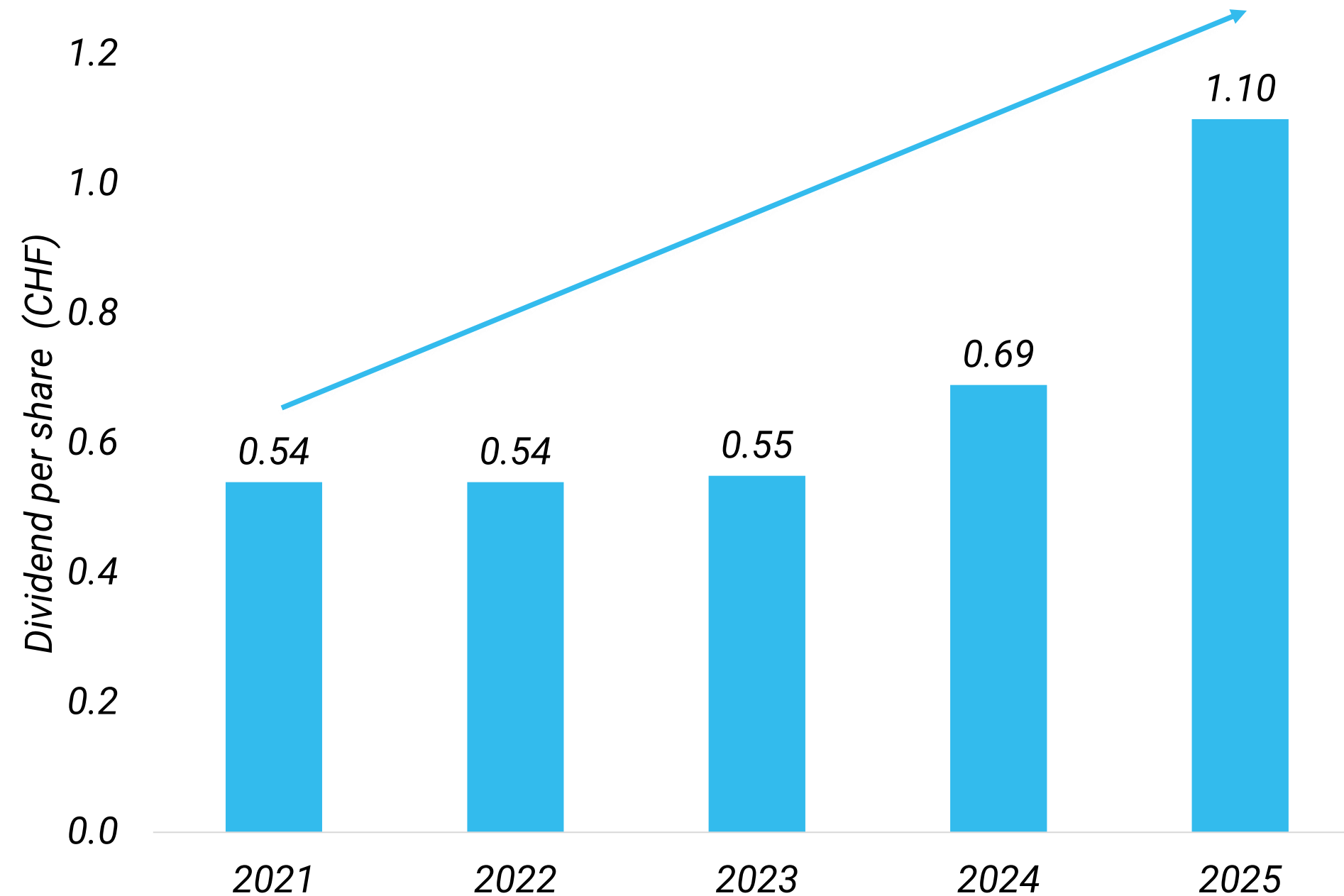
Maintaining a strong balance sheet

Net debt / adj. EBITDA (x)



- Continued strong balance sheet
- 2025 net debt / adj. EBITDA was 0.88x
- Net debt / adj. EBITDA on average at 0.94x over the past five years

Dividend per share



- *Proposed dividend of CHF 1.10 per share by Board of Directors to Annual General Meeting on 5 May 2026*
- *Proposal reflects dividend increase of 59.4% over prior year*

Outlook

Outlook 2026

Medacta is targeting a revenue growth in the range of 10% to 14% in constant currency and an expansion of the adjusted EBITDA margin of around 50bps vs. the prior year (27.9%), in constant currency, subject to unforeseen events.

Mid-term outlook

Revenue compound annual growth rate (CAGR) (2024–2027E) in constant currency is expected to range between 12% and 15%, with a gradual improvement of the adjusted EBITDA margin vs. 2025, in constant currency, subject to unforeseen events.

Tariffs

Medacta remains not impacted by the US tariffs and will continue to monitor the development.



Why invest in Medacta?



Why invest in Medacta?

Continuing to outgrow the market

- Differentiated innovations to improve patient outcome and healthcare sustainability
- Education and personalised training of surgeons
- Expansion of sales reps and team
- Ahead of market trend in fast-growing ASC*

Our dedication: improving patient outcome & healthcare sustainability

- Our vision and dedication guides our efforts and purpose, driving our success
- Good long-term and sustainable growth drivers
- Extraordinary corporate #beMedacta culture
- More resilient in times of inflation

Unique financial profile FY 2025

- Outstanding market revenue growth of 18.5% in c.c.**
- Attractive adj. EBITDA margin*** in high twenties
- Strong balance sheet net debt / adj. EBITDA of 0.88x
- Vigorous and continuous growing operating cash flow
- Continued rising dividend

Thank you



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